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Editorial comment...

Much of our content in today's newsletter is about Autodesk's announcement of the changes regarding upgrades. We want you, our clients to have all the facts and figures we can supply, to ensure you have all the details and are prepared for the changes coming early next year.

One of the first steps to take is making sure all the software you're likely to require in the future is upgraded and on subscription. To help you with this, check out the upgrade specials and promotions below.



Salesoft is a 100% NZ Owned & Operated Reseller, specializing in Autodesk BIM solutions.

Regards The Team.

Coming to YOUR Office:

Autodesk Upgrade changes

From February 1st 2015, Autodesk will no longer offer the option to purchase upgrades for all non-current versions of Autodesk software.

What does this mean for you – our clients?

- Only clients with the latest release of their Software plus active Subscription will continue to receive upgrades.
- After 1st February 2015, upgrades from previous versions will no longer be available (incl. 2009, 2010, 2011, 2012, 2013, 2014)
- Users of 2008 versions of software have until 31st March 2014 to upgrade with Subscription.
- There are opportunities to upgrade before 1st Feb 2015, with attractive discounts.
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What are the benefits of upgrading (with Subscription)

- The latest software ensures compatibility with changing hardware and Microsoft Windows.
- Subscription ensures that you have access to all updates and upgrades for the next 12-months (renewable annually)
- Collaborate easily with other design consultants
- Online Subscription Benefits eg Cloud storage, Cloud units, Autodesk 360

At present there is an opportunity to upgrade to the latest products (with Subscription). If your software is integral to your business workflow then we invite you to contact us for upgrade options.

The good news is that there are some significant discount for those who upgrade sooner rather than later. (See next page.)

Our goal over the next 11-months is to inform and upgrade the software for those who wish to consider replacing software that is now becoming outdated. The cost to upgrade now will be significantly cheaper than having to purchase a full replacement years from now.

AutoCAD LT Upgrade Specials

Make the move, upgrade AutoCAD LT2008-2013 before April 18th and save up to 30%!



Whether you rely on the best 2D drafting and design tools for your small business or you're looking for an intuitive path to explore Building Information Modelling (BIM) or Digital Prototyping, Autodesk® has the software solution that's right for you, at a price that fits your budget.

Upgrade pricing eligibility on your 2008 software ends soon, so move to AutoCAD LT 2014 before it's too late. By not using AutoCAD LT 2014 software, you're missing out on new features and improvements that can speed your workflow and connect your designs to the real world like never before.

The addition of Autodesk® Subscription to your purchase is the cost-effective way to maintain access to the latest release, manage your Autodesk software, and expand your design workflows.

Take a Step Up to Revit! Now is the perfect time to move towards the benefits of Revit with the Revit LT Suite 2014. Revit LT Suite is a bundled solution consisting of Revit LT and AutoCAD LT. You get to use your LT while learning the benefits of Revit.

To make the most of this special offer, call or email [Peter](#) or [Chris](#) to discuss options and pricing.

Autodesk Products Upgrade Promotion



Don't miss out - upgrade now and receive up to 25% off.

As explained above, from the 1st February 2015 upgrades from previous releases will no longer be available.

Clients who get current and subscribe before 25th April 2014 can save up to 25% on their upgrade price, making this the perfect opportunity to get current.

Upgrading and joining subscription means you will always have the very latest software at your fingertips as well as the many other enhancements available only through your subscription site.

For a full list of upgradable products and pricing, please call or email [Peter](#) or [Chris](#).

Revit Technical:

Revit - Windows 8.1 Compatibility

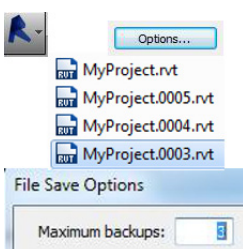


As most of you are probably aware, Windows version 8.1 is now available.

However at this point in time Autodesk is not officially recommending any Autodesk software be used with the Windows 8.1 version. Windows 8 and 7 are fine to use and approved by Autodesk but not 8.1.

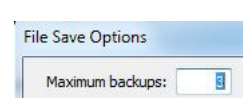
We would recommend that you hold off installing Windows 8.1 until all the noted issues are sorted and there is greater stability in the product.

Revit Autosave



Unlike AutoCAD, Revit does not have an 'autosave' based on a time increment setting. However Revit will make a save file each time you do a SAVE. The default Out Of The Box (OOTB) number of incremental saves is THREE (3).

You can change the default number while in a Revit editing session. Launch Revit and create a NEW project, from the Revit Application menu click SAVEAS... Project and in the Save As dialog click the Options... button.



Use the File Save Options > Maximum backups: edit box to set a different number. Remember that this setting ONLY applies to 'stand-alone' Revit project RVT files, not the number of Rollbacks handled by Worksharing management files.

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Drawing an Arc - Prior to AutoCAD 2014, drawing an arc was always counter clockwise. This is not everyone's favourite way of working, plus sometimes we do need to draw arc clockwise. In AutoCAD 2014, you can easily switch direction by holding down the ctrl key.

Polylines - Another addition to 2014 that we didn't have before. We couldn't fillet a polyline to itself. This has been changed in AutoCAD 2014. Now you can fillet a polyline to itself. The result from this would be a closed polyline.

Sheet sets - Do you use text fields in titleblock? Text fields allows you to use automated text. If you create a drawing, then your name can appear automatically in titleblock. It can show the plot date, last saved, etc. A past problem in creating a template and saving it was that AutoCAD would use that creation date for every drawing you make. Not today.

This has been fixed in AutoCAD 2014 and you will now get a correct sheet creation.

Events & Interest:

NZIA - March



New Zealand
Institute of Architects
Incorporated

Do you check in with the New Zealand Institute of Architects website on a regular basis? Well worth the effort to go through the events on offer and perhaps gain extra points towards your Architecture certification. Currently on offer are:

- Amanda Leveté in Auckland - London based Stirling Prize Winner talk - 10th March
- Niall McLaughlin in Wellington - an esteemed London architect - 19th March

For further information on these and other events with the NZIA click through to the [NZIA](#) website.

Meet Chris Rowson



We have a new Team member. Chris joined the Salesoft staff just before Christmas and is already seen as an important member of the Team. We enjoy having him here and he has already met with and shown his value to a number of our clients old and new.

Chris's blurb - I'm a well travelled Pommy, originally from Yorkshire, England who gave up the wind and the rain 6 years ago; swapping it for Mission Bay, Auckland. I still have a love for Yorkshire puddings, Yorkshire tea, Mushy peas, & Liverpool FC.

I have spent the last 7 years working as a Architectural Technician/Estimator and even had a go at building. Having been a user of AutoCAD, Chief Architect, Vectorworks, & Revit Architecture, I've found the latter is my true love. At least as far as architectural software is concerned.

Like all the Salesoft Crew, I am very easy to get along with, good humoured, honest and down to earth. Please feel free to give me a call if you need assistance with anything.

Salesoft Request

Deborah - being the enterprising and pro-active staff member she is, has been helping you, our clients in a way you may not be aware of. When a new product comes out, you have the option of requesting a media kits. Many of our clients find the downloading of the suites in particular, too time consuming, plus there is always the possibility of a problem in the middle of the download. Deborah has been requesting media kits from Autodesk for you when subscription is renewed, to save you time and hassles.

To help Autodesk, Deborah and your Salesoft Account Manager know where to send media, can you please go to your subscription site and change your address details if you changed your physical address. If you could also let us know as well, that would be a big help. There have been a few instances where product media has ended up at the wrong address.

For further information on using your Subscription Site, log in to [Subscription](#) or call/email [Deborah](#)

Great Blogs

[5 Top Architectural Trends to Watch for in 2014](#) - This is a very interesting blog. The trend I found most interesting is towards passive architecture. This has apparently been around Europe for about five years but is now becoming known in New Zealand.

[Revit Structure 2014 Tutorial – Modelling piled wall systems](#). If you're working in Revit Structure, you may want to check out this video for future reference. You might also wish to view the written version at the [Revit Structure Blog](#).

[Revit MEP Blog](#) - a well laid out blog of problems, solutions and ideas for those whose forte is MEP.



Last but not least, here is an interesting page on the [10 Best App's for Architects](#). Some of these look very clever.

The icon shows an app called Paper. With five tools and a blank canvas, plus as many virtual sketchbooks as you want, Paper is one of the top mobile sketching apps.

Salesoft Training:

With the advances to the various Autodesk software types there is even more reason to make time available to be trained in the correct usage of your expensive software. We have found many of the support questions and the dilemmas clients seen to get themselves into at times would not happen if time was made to take a class in the use of the software.

The Autodesk software that Salesoft sells and supports is designed to make your office run more efficiently, create greater co-ordination between those who have input into a job and save time. Unfortunately we have seen a number of products put up onto shelves simply because the staff cannot use them and have not created the time to learn.

Ensure your staff are using your software in the best way possible by using the training at Salesoft from trainers with a wealth of experience.

For further information, or to register for any training course, go to salesoft.co.nz or contact [Julia](#)

Essentials Classes

Our **Revit Essentials** classes have been full since the beginning of the year, due to so many clients taking up our special offer of the Revit LT2014 package. It looks like we only have one place left for the 27th March course and the following course will begin on May 1st.

AutoCAD Classes are a little harder to fill, although we have one running right now. The next tentative date is the 12th - 14th May. Now's the time to see whether any staff would profit from training and book them in. For further information or registration, go to salesoft.co.nz or contact [Julia](#)

Revit Up! FREE Demo & Workshop



Salesoft is running a special, FREE half day demo and workshop on Revit. It is intended for those small to medium size companies who are aware that they require Revit or Revit LT to compete with greater strength and ability in the industry.

We only have room for seven people at the most, so it's first come, first served. Make the most of this golden opportunity and reserve your place today.

DATE: Thursday 20th March, afternoon time to be advised - **Book now!**

Please contact [Julia](#) to register for this workshop.

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